



Statement Making Products
Statement Making Products and Services!

Igor Beaufiles
1977 Pinelawn Dr
Toledo, OH 43614

Direct (419) 382-0706
Fax (419) 380-9425
Cell (419) 450-5051
E-mail: igor@igorglass.com

Decorative Glass Quick Reference Guide

1. **Canadian Designers – just replace the US\$ with C\$, or check current currency rates.**
2. **Direct Pricing.** Typical Contractor mark ups are 15-30%
3. Factors that influence decorative glass cost.
 - a. Competition – will push pricing down.
 - b. Supply and Demand – Mr. Smith was right. More Supply (excesses capacity) lower prices, higher demand higher prices.
 - c. Total Square Footage – Larger projects get lower square footage prices.
 - d. Type of safety glass: Lamination vs. tempering.
 - e. Glass Thickness – the thicker the more expensive
 - f. Fabrication: special shapes, polishing, beveling, edge work, etc.
 - g. Glass Lite Sizes – larger usually the better.
 - h. Quality: Not all products in the same category are equal.
 - i. Combining processes will add cost.
 - j. Shape – out of square or rectangle is more expensive
4. Make sure you ask Manufacturers if the prices they quote you are to the owner or not. If they seem to be confused than add 20-30% to their quoted price.
5. Most decorative glass manufacturers ask for at least 50% to 100% before shipment. Thus, financially weak GC's and Subcontractors will jeopardize the project's design intent and lead times by delaying ordering the material because of negotiations of the Purchase Order terms.
6. **See page two for the list of products and current market prices.**

Updated 2/18/2019

Intended Only for Practicing Architects, Interior Designers, Specification Professionals, and Graphic Designers.

Any specifications or market information are intended to serve as a "guide" only and it is the responsibility of the recipient to review for accuracy and applicability for the intended use.

All Rights Reserved 2004 - 2016, Specialty Architectural Products – reproduction to, by, and for Practicing Architects, Interior Designers, Specification Professionals, and Graphic Designers is permitted. No alterations are authorized with expressed written permission.



SPECIALTY
ARCHITECTURAL
PRODUCTS

Statement Making Products
Statement Making Products and Services!

7. To obtain more detailed budget numbers, please contact Specialty Architectural Products.

Decorative Glass Products	2019 Cost Guide Sq ft (US\$)	Comments
	Commissioned Art Work	
Cast Glass	\$350 – Plus	1” thick or greater
Elaborate Lead Glass	\$250 - Plus	Commissioned Artwork
Sand Carving	\$150 - Plus	Commissioned Artwork
	\$250 Below	
Fused Glass (Thick Glass)	150 - 350	1” or greater
Anti-Slip Glass Flooring	125 - 200	Many variables and options
	\$150 Below	
Cast Material/Fused	100 - 140	3/8” – 3/4” tempered.
Simple Lead Glass	125-149	Limited colors/ pattern glass, clear glass
Glass Stax	110	
Color Slump/ Cast Glass	95-200	Adding paint or lamination to cast glass
Slump or Cast Glass	65 - 120	1/4” to 1/2” stock and custom design.
	\$85 Below	
Holographic Glass	60 - 90	1/4” – 1” laminated glass
Mirror Unique	60 - 70	1/4 - 1/2
Laminated Glass	40 - 120	Natural Materials, Rice Paper,
Dichrolam Glass	35 - 120	Tempered and Laminated Options, plastic also
Custom film Images	45 - 55	1/4” laminated glass
	\$55 Below	
Color Laminated	25 - 45	1/4” Laminated Glass
Plastic Panels	30 - 40	3form, Veralux, etc.
Special Films	31 - 55	1/4” Laminated and Tempered Glass
Dichroic Plastic	32 - 45	1/4” Acrylic or Poly Carbonate
Textured Laminated	31 - 37	1/4” laminated glass

Updated 2/18/2019

Intended Only for Practicing Architects, Interior Designers, Specification Professionals, and Graphic Designers.

Any specifications or market information are intended to serve as a "guide" only and it is the responsibility of the recipient to review for accuracy and applicability for the intended use.

All Rights Reserved 2004 - 2016, Specialty Architectural Products – reproduction to, by, and for Practicing Architects, Interior Designers, Specification Professionals, and Graphic Designers is permitted. No alterations are authorized with expressed written permission.



Statement Making Products
Statement Making Products and Services!

Sandblast Lami	35 - 39	1/4" thick – pour resin lamination
	\$45 Below	
Color Coated Glass	28 - 45	1/4" to 3/4" – low iron or clear float glass
White Laminated	15 - 18	Stock white colors – 1/4"
Acid Etch Glass	15 - 55	6mm to 19mm,
Sandblasted Etched	5 - 70	Simple full flood to custom images
Applied films	5 - 8	1/4" Tempered Glass
Patterned Textured	8 - 40	1/4" , 3/8" very limited,

1. Lami = Lamination
2. Slump and Cast Glass are terms that are used interchangeably. But in fact these are two different processes. A laymen's definition of cast glass is heating glass into a molten condition and then using molds to form the final product. Slump glass never reaches this molten condition.
3. A number of new products are listed from the 2004 Pricing Design Guide. Those products are Glass Stax, Mirror Unique, Holographic Glass, 1" or greater Fused Glass,

Updated 2/18/2019

Intended Only for Practicing Architects, Interior Designers, Specification Professionals, and Graphic Designers.

Any specifications or market information are intended to serve as a "guide" only and it is the responsibility of the recipient to review for accuracy and applicability for the intended use.

All Rights Reserved 2004 - 2016, Specialty Architectural Products – reproduction to, by, and for Practicing Architects, Interior Designers, Specification Professionals, and Graphic Designers is permitted. No alterations are authorized with expressed written permission.